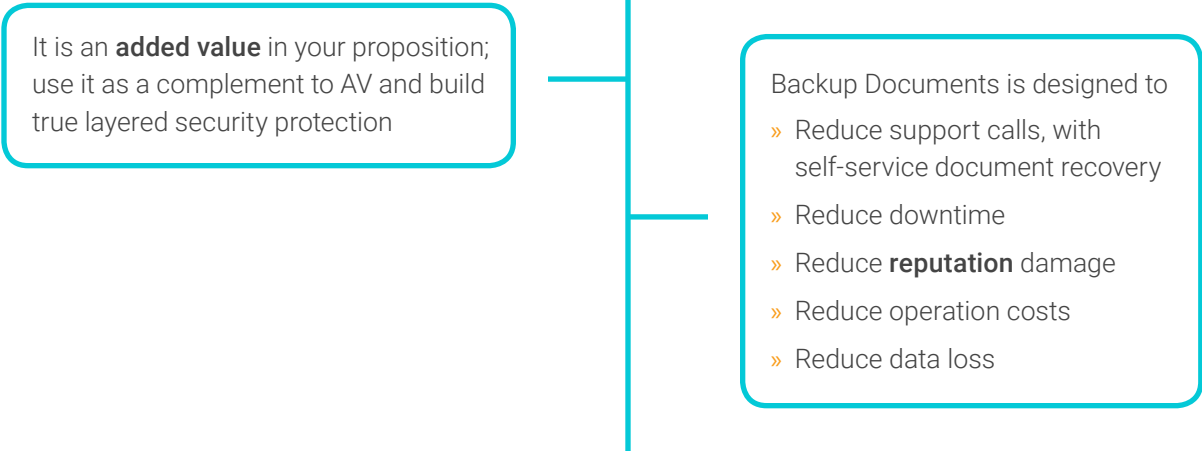


SolarWinds® Backup Documents



Let **SolarWinds® Backup Documents** help reduce the effects of ransomware and add value to your proposition by protecting your customers' business documents



Expand your managed services and improve margins by charging your customers up to **€2/\$2 per workstation/month**

For new customers, this should be part of your managed services security suite offering
This unique solution can be a competitive differentiator

"2016 Cost of Data Breach Study: Global Analysis," IBM and Ponemon Institute.
https://www-01.ibm.com/marketing/iwm/dre/signup?source=mrs-form-1995&S_%2PKG=ov49542&ce=ISM0484&ct=SWG&cmp=IBMSocial&cm=h&cr=Security&ccy=US&cm_mc_%20uid=17909256714515099347148&cm_mc_sid_50200000=1509934714&cm_mc_sid_52640000=1509934714 (accessed November 2017).

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